

Saturday 4th - Sunday 5th May 2024 Nadi, Fiji Islands

South Pacific Tourism Exchange 2024

Pacific Fusion: Celebrating Diverse Products and Culture

Proudly hosted by



BUYER REGISTRATION PROSPECTUS

2024 Registration Now Open!

We are pleased to announce the opening of registrations for the 8th South Pacific Tourism Exchange (SPTE) that will be held on:

Date: Saturday 4th and Sunday 5th May, 2024

Venue: Sheraton Fiji Golf & Beach Resort, Nadi, Fiji Islands

SPTO in collaboration with Fiji's Ministry of Tourism and Civil Aviation (MTCA) and Tourism Fiji will hold the SPTE 2024 alongside the Fijian Tourism Expo (FTE) that will convene in Nadi, Fiji from May $6^{th} - 7^{th}$ May 2024.

Brace yourself for an unparalleled opportunity that will transform your travel business! <u>The South Pacific Tourism Exchange (SPTE) 2024</u> is your definitive entryway into a world of boundless possibilities.

Envision a gathering where tourism representatives from national tourism organisations, airlines, hoteliers, tour and transport operators, activity, and shore excursion operators from nearly 20 Pacific nations convene, each eager to spotlight the unique allure of their homeland. Making its debut in Fiji, this event promises an unmatched chance to explore the Pacific's magnificence in its full splendour.

Get ready to immerse yourself in the Pacific paradise – come meet tourism suppliers from American Samoa, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Kiribati, Nauru, Marshall Islands, Niue, New Caledonia, Papua New Guinea, Rapanui Island, Samoa, Solomon Islands, Timor Leste, Tokelau, Tonga, Tuvalu, Vanuatu, Wallis & Futuna.

This event marks the gateway to your next significant leap in expanding your business globally.

Don't miss the opportunity – <u>REGISTER NOW</u>!

Visit the South Pacific Tourism Exchange website: www.sptexchange.org

YOUR GUIDE TO REGISTERING ONLINE

Who can Register as a Buyer?

Registrations are open to all wholesalers, travel agencies and OTAs that sell and package Pacific Island products. This is also open to those agencies that may be new to selling the Pacific Islands and are keen to explore opportunities to forge networks and business with tourism suppliers from the Pacific region.

What is the Registration Fee?

Buyer registration fees **FJD\$1,000.00** per company with maximum 2 delegates for 1 per appointment. This will include:

- ✓ 2 Morning teas, 2 lunches and 2 afternoon tea during appointment session days;
- ✓ Invitation to the Welcome cocktail (3rd May) and Farewell cocktail (5th May)
- ✓ Up to 50 prescheduled appointments per delegate over 2 days with 10-minute appointment slots
- ✓ Delegate registration pack including SPTE Guide, Appointment schedule etc.

CLOSING DATE FOR REGISTRATION: MONDAY 1ST APRIL 2024

Please Read Instructions Carefully when Registering.

To register and be a part of this great event, you only need to follow and complete the steps:

- 1. Click on the link, <u>www.sptexchange.org/buyers/</u> complete and submit your registration.
- 2. Registration and Buyers biography information must be completed and submitted together. Please ensure to streamline your company biography to fifty (50) words. Registration to attend SPTE is subject to the approval by the SPTE Committee, who has the discretion to screen all incoming registrations. Registration to attend SPTE is subject to the approval by the SPTE Committee, who has the discretion to screen all incoming registrations.
- 3. Applicants must understand that all communication between themself and the SPTE Secretariat are via emails which include updates on SPTE.
- 4. Should your email address change after you register, SPTE Secretariat must be informed of change immediately. To avoid non receipt of SPTE emails you should NOW adjust your email system to accept emails from spte@spto.org

Registration Payment Policy, Cancellation & Refund

1. The SPTE Secretariat will come back to you by email within 4 days of receipt of your registration to provide your invoice and advise you on the deadline for your payment.

Visit the South Pacific Tourism Exchange website: <u>www.sptexchange.org</u>

- 2. Due to limited spaces, you are recommended to make payment before the deadline date noted on your invoice.
- 3. Failure to do so will deem your registration invalid and this will be cancelled automatically. Securing your space as a Buyer is only confirmed upon receipt of payment.
- 4. **Cancellation Fee Policy:** 50% cancellation fee will apply if you cancel after the appointment schedule is open and 100% cancellation fee will apply if you cancel after the appointment schedule is closed.
- 5. All payment can be made by credit card (Visa, MasterCard) cheque or online payment. All payment is made payable to the PACIFIC TOURISM ORGANISATION and will need to <u>make reference to your specific invoice</u> <u>number</u>, in order for the SPTE Secretariat to identify and receipt you for your payment. Save your receipt and print it for your reference and information

Online Meeting Appointment with MARCOM Connect

This will open from **Tuesday 2nd April 2024.** You will receive an email from the SPTE secretariat with your access codes to log in online and start making your appointments upon receipt of payment.

Accommodation

As a Hosted Buyer, SPTO will be providing accommodation on complimentary basis (FOC) for three (3) nights from the 3rd - 6th May 2024 at Sheraton Fiji Golf & Beach Resort, Nadi, Fiji Islands.

Note that your Accommodation will only be confirmed upon receipt of registration payment.

Please ensure to inform us if you do not require hotel accommodation to be arranged for you. The Hotel is currently holding rooms under a group booking specially for SPTE Buyers. Please note that SPTO will only cover cost for room only and any additional requests will need to be directed to the hotels by the individual Buyers.

For further information the accommodation go to: <u>www.sptexchange.org/buyers/</u>

Contact at the SPTE Secretariat

Your liaison with the SPTE Secretariat is Ms. Vindula Fernando and you may contact her for clarifications or enquiries on:

Email:spte@spto.orgor vfernando@spto.orgPhone:+679 3304177