



**SOUTH PACIFIC  
TOURISM  
EXCHANGE 2024**

**Saturday 4th - Sunday 5th May 2024  
Nadi, Fiji Islands**

# **South Pacific Tourism Exchange 2024**

*Pacific Fusion: Celebrating Diverse Products and Culture*

**Proudly hosted by**



**PACIFIC TOURISM  
ORGANISATION**

## **SELLER REGISTRATION PROSPECTUS**

**Visit the South Pacific Tourism Exchange website: [www.sptexchange.org](http://www.sptexchange.org)**

## 2024 Registration Now Open!

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We are pleased to announce the opening of registrations for the **8<sup>th</sup> South Pacific Tourism Exchange (SPTE)** that will be held on:

**Date:** Saturday 4th and Sunday 5th May 2024  
**Venue:** Sheraton Fiji Golf & Beach Resort, Nadi, Fiji Islands

SPTO in collaboration with Fiji's Ministry of Tourism and Civil Aviation (MTCA) and Tourism Fiji will hold the SPTE 2024 alongside the Fijian Tourism Expo (FTE) that will convene in Nadi, Fiji from May 6<sup>th</sup> – 7<sup>th</sup> May 2024.

Calling all tourism-related professionals from the Pacific, brace yourself for an unparalleled opportunity that will transform your travel business! [The South Pacific Tourism Exchange \(SPTE\) 2024](#) is your definitive entryway into a world of boundless possibilities.

At SPTE 2024, expect the attendance of some of the industry's most prominent buyers – wholesalers, travel agencies, and OTAs specifically focused on Pacific Island products. This convergence presents an unparalleled opportunity, offering your business the optimal environment to thrive and expand exponentially.

Making its debut in Fiji, SPTE 2024 invites sellers, national tourism offices, airlines, hoteliers, tour and transport operators, activity and shore excursion operators and market representatives to widen their horizons. Whether you're a seasoned player or new to the field, SPTE 2024 provides a platform to connect with kindred spirits, collaborate on thrilling ventures, and conquer new markets. This event isn't just about business; it's about fostering enduring partnerships that drive growth and ingenuity.

**Don't miss the opportunity – [REGISTER NOW!](#)**

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## YOUR GUIDE TO REGISTERING ONLINE

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### Who can Register as a Seller?

Registrations are open to:

- National tourism offices; destination and product market representatives; ITOs; airlines; hoteliers and resort owners and managers; transport operators, tour, activity and shore excursion operators from SPTO's 20 Pacific Island member countries including *American Samoa, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Kiribati, Nauru, Marshall Islands, Niue, New Caledonia, Papua New Guinea, Rapanui Island, Samoa, Solomon Islands, Timor Leste, Tokelau, Tonga, Tuvalu, Vanuatu, Wallis & Futuna.*

### What is the Registration Fee?

Seller registration fees are **FJD\$2,000.00** per company. Registration includes:

- ✓ Maximum two people per business, per table;
- ✓ 2 Morning tea, 2 lunches and 2 afternoon tea;
- ✓ Invitation to the Welcome cocktail (3<sup>rd</sup> May) and Farewell cocktail (5<sup>th</sup> May)
- ✓ Up to 50 prescheduled appointments per delegate over 2 days with 10-minute appointment slots
- ✓ Delegate registration pack
- ✓ Set up for each seller includes:
  - 1x single 10 amps power point
  - One trestle table
  - Premium banquet chairs x 4
  - Black tablecloth

**CLOSING DATE FOR REGISTRATION: MONDAY 1<sup>ST</sup> APRIL 2024**

Please note that all Sellers will only have individual spaces equipped with table and chairs. There will be **no booths or pull up banners erected**. However, you are welcome to bring items to put on your table to show and share with buyers. The event has been re-formatted to strengthen attention on increasing quality and productivity of your B2B

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meetings and move away from the exhibition style events we've had in the past. This is also to help you minimize costs for participation at SPTE.

## **SPECIAL DISCOUNTS AVAILABLE – For SPTO Industry Members ONLY!**

### **Exciting offers available!**

- **SPTO Industry members** will receive 20% discount if you register by the 26<sup>th</sup> January, 2024
- For **New Industry members** that register and pay by 26<sup>th</sup> January, 2024 you will receive a 10% discount. This only applies for the bronze, silver and gold membership categories.

Go to [SPTO Industry Membership](#) to learn how to become a member.

**EARLY BIRD DISCOUNTS are only available until Friday 26<sup>th</sup> January 2024,**

**So sign up now!**

### **Please Read Instructions Carefully When Registering**

To register to be part of the South Pacific Tourism Exchange, please complete the following steps:

1. Click on the link [www.sptexchange.org](http://www.sptexchange.org), complete and submit your registration.
2. Once registration has been submitted, you will receive a confirmation email informing you that we have received your application.
3. An SPTO representative will respond via email within four days of receipt of your registration to provide your invoice and advise you on the deadline for your payment. Due to limited spaces, it is recommended to make payment before the **deadline date noted** on your invoice. Failure to do so will deem your registration invalid and this will be cancelled automatically. *Securing your space as a Seller is only confirmed upon receipt of payment.*
4. All payments should be made out to **PACIFIC TOURISM ORGANISATION**. Please include your invoice number in the payment details.

**Visit the South Pacific Tourism Exchange website: [www.sptexchange.org](http://www.sptexchange.org)**

**5. Cancellation Fee Policy:** There will be a cancellation fee charged for late amendment and cancellation, please refer to the details below:

- If you cancel before the appointment schedule has closed, you will be refunded 50% of your registration.
- You will not be refunded if you cancel after the appointment schedule closes.

### Additional Notes

- a) Registration and Seller biography information must be completed and submitted together. Please ensure you keep your company biography to a maximum of **50 words**. Registration to attend SPTE is subject to the approval of the SPTE Committee, who has the discretion to screen all incoming registrations.
- b) All information provided by SPTO will be sent through email. This includes all updates of the SPTE. Should your email address change after you have registered, please notify us on [spte@spto.org](mailto:spte@spto.org). Please also ensure that emails from SPTE are arriving in your inbox.

### ONLINE MEETING APPOINTMENTS

This will open from **Tuesday 2<sup>nd</sup> April 2024**. You will receive an email upon receipt of your payment with your online login codes to start making your appointments.

### ACCOMMODATION

SPTO has secured discounted hotel rates for a three-night stay from May 3<sup>rd</sup> to May 6<sup>th</sup>. Below, you'll find the contact persons for each hotel, their respective rates, and website information for your convenience.

HOTELS	BEDDING CONFIGURATION	SPECIAL RATE (without b/fast)	Contact details	Website
HEXAGON INTERNATIONAL HOTEL	1 QUEEN BED	\$90 per night (single/double)	<b>Name:</b> Mary Ali <b>Ph:</b> +679 6720044 <b>Email:</b> <a href="mailto:maryali@hexagonfiji.com">maryali@hexagonfiji.com</a>	<a href="http://www.hexagonfiji.com/">http://www.hexagonfiji.com/</a>
	1 QUEEN & 1 SINGLE BED	\$155 per night (single/double/twin)		

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	1 QUEEN & 2 SINGLE BEDS	\$185 per night (3 to 4 pax)		
	1 QUEEN BED in master bedroom and 2 SINGLE BEDS in second bedroom	\$265 per night (3 to 4 pax)		
GRANDWEST VILLAS (80 rooms)	1 double bed	\$79.00 per night (2 pax)	<b>Name:</b> Julie Takala <b>Ph:</b> +679 6724833 <b>Email:</b> grandwestvillas@connect.com.fj	<a href="http://www.grandwestvillas.com">www.grandwestvillas.com</a>
	2 Single beds	\$79.00 per night (2 pax)		
	Main Bedroom:1 Queen bed Lounge Area: 2 single beds	\$125 per night (4 pax)		
	1 Queen bed	\$125.00 per night (4 pax)		
	Main Master Bedroom: 1 Queen, 2nd Master bedroom: 2 single beds, Downstairs: Extra 1 single bed	<b>\$195.00</b> per night for <b>5 pax</b>		
NALAGI HOTEL (30 rooms)	Inclusive of Buffet Breakfast	Single Occupant - \$240.00	<b>Name:</b> Oripa Tuinayau <b>Ph:</b> +679 7977015 <b>Email:</b> sales@nalagi-hotel.com	<a href="http://www.nalagi-hotel.com">www.nalagi-hotel.com</a>
CAPRICORN HOTEL (20 rooms)	Single/ Double	\$150.00 per night (2 pax)	<b>Name:</b> Rajnita <b>Ph:</b> +679 6720088 <b>Email:</b> capricorn@connect.com.fj	<a href="http://www.capricornfiji.com">www.capricornfiji.com</a>
Mecure Hotel (30 rooms)	MERCURE GUEST ROOM One Queen and one Single	Room Rate — Single room @ \$225.00 / Twin room @ \$260.00 per room per night	<b>Name:</b> Tima Raju <b>PH:</b> + 679 6722255 <b>Email:</b> h5930-rra@mercurenadi.com.fj	<a href="http://www.mecurenadi.com">www.mecurenadi.com</a>
	DELUXE ROOM – Two queen beds or one king bed or one queen and one single bed	Room Rates – Single room @ \$265.00 / Twin room @ \$300.00 per room per night		
The Palms Fiji (30 rooms)	2 Queen Beds (2Adults & 2Children pax)	\$484.00	<b>Name:</b> Aseri Tikoimatuku <b>PH:</b> +(679) 6750 104 <b>Email:</b> reservations@thepalmsdenarau.co	<a href="http://www.thepalmsdenarau.com">www.thepalmsdenarau.com</a>
	1 King Bed (2Adults pax)	\$648.00		
The Terraces (30 rooms)	1 Queen plus a tilt bed (3 adults or 2 adults and 2 children pax)	\$650.00	<b>Name:</b> Sahil Sharma <b>PH:</b> +679 675 0557 <b>Email:</b> reservations@theterracesfiji.com	<a href="http://www.theterracesfiji.com">http://www.theterracesfiji.com</a>
	1 Queens & 1 King, or 1 Queens & 2 Single beds (maximum 4 people)	\$900.00		

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Ramada Suites by Wyndham (30 rooms)	1 King size bed (2 adults)	\$243.50	Email: <a href="mailto:reservations@ramadawailoaloafiji.com">reservations@ramadawailoaloafiji.com</a> Ph: (679) 672 0370	<a href="https://ramadawailoaloafiji.com">https://ramadawailoaloafiji.com</a>
Tanoa International Hotel (30 rooms)	1 Queen size bed (2 adults with breakfast included)	\$299.00	Email: <a href="mailto:international@tanoahotels.com">international@tanoahotels.com</a> . Ph:+679 672 0277	<a href="https://tanoainternationalhotel.com-fiji.com">https://tanoainternationalhotel.com-fiji.com</a>
Novotel Nadi (30 rooms)	1 Queen size bed (1 adult with breakfast included)	\$365.00	Email: <a href="mailto:reservations@novotelnadi.com.fj">reservations@novotelnadi.com.fj</a> Ph: +679 672 2000	<a href="https://novotelnadi.com-fiji.com">https://novotelnadi.com-fiji.com</a>

## TRANSFER SHUTTLE

Kindly inform the SPTE Secretariat of your finalised accommodation choice by April 5th, 2024, enabling us to arrange shuttle transport to and from the SPTE 2024 Venue during the event.

### Contact at the SPTE Secretariat

Your liaison with the SPTE Secretariat is Ms. Natasha Ram and you may contact her for clarifications or enquiries on:

Email: [spte@spto.org](mailto:spte@spto.org) or [nram@spto.org](mailto:nram@spto.org)  
 Phone: +679 3304177