



**SOUTH PACIFIC  
TOURISM  
EXCHANGE 2024**

**Saturday 4th - Sunday 5th May 2024  
Nadi, Fiji Islands**

# **South Pacific Tourism Exchange 2024**

*Pacific Fusion: Celebrating Diverse Products and Culture*

**Proudly hosted by**



**PACIFIC TOURISM  
ORGANISATION**

## **BUYER REGISTRATION PROSPECTUS**

**Visit the South Pacific Tourism Exchange website: [www.sptexchange.org](http://www.sptexchange.org)**

## 2024 Registration Now Open!

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We are pleased to announce the opening of registrations for the **8<sup>th</sup> South Pacific Tourism Exchange (SPTTE)** that will be held on:

**Date:** Saturday 4th and Sunday 5th May 2024  
**Venue:** Sheraton Fiji Golf & Beach Resort, Nadi, Fiji Islands

SPTTE in collaboration with Fiji's Ministry of Tourism and Civil Aviation (MTCA) and Tourism Fiji will hold the SPTTE 2024 alongside the Fijian Tourism Expo (FTE) that will convene in Nadi, Fiji from May 6<sup>th</sup> – 7<sup>th</sup> May 2024.

Brace yourself for an unparalleled opportunity that will transform your travel business! [The South Pacific Tourism Exchange \(SPTTE\) 2024](#) is your definitive entryway into a world of boundless possibilities.

SPTTE isn't just an ordinary trade show; it's a gateway to unexplored markets and distinctive cultural encounters. Imagine an event more magnificent, a stage where the charm of our Pacific Islands is on full display. SPTTE 2024 is that and beyond.

Envision a gathering where tourism representatives from national tourism offices, airlines, hoteliers, tour and transport operators, activity, and shore excursion operators from nearly 20 Pacific nations convene, each eager to spotlight the unique allure of their homeland. Making its debut in Fiji, this event promises an unmatched chance to explore the Pacific's magnificence in its full splendor.

Get ready to immerse yourself in the Pacific paradise – come meet tourism suppliers from American Samoa, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Kiribati, Nauru, Marshall Islands, Niue, New Caledonia, Papua New Guinea, Rapanui Island, Samoa, Solomon Islands, Timor Leste, Tokelau, Tonga, Tuvalu, Vanuatu, Wallis & Futuna.

This event marks the gateway to your next significant leap in expanding your business globally.

**Don't miss the opportunity – [REGISTER NOW!](#)**

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## YOUR GUIDE TO REGISTERING ONLINE

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### **Why attend SPTE 2024?**

SPTE isn't just another trade show; it's a doorway to uncharted territories and unique cultural experiences. The success story of SPTE 2023 in Christchurch reverberates, echoing the numerous fruitful collaborations between exhibitors and buyers. Now, picture an event even grander, a platform where the beauty of the Pacific Islands comes alive. SPTE 2024 is that and more.

### **Dive into Diversity**

The Pacific Islands are a tapestry of diversity – from the pristine beaches of Fiji to the lush landscapes of Samoa, every destination has a story to tell. SPTE 2024 will immerse you in this vibrant tapestry, allowing you to explore different cultures, cuisines, and adventures. It's your chance to curate travel experiences that your clients will cherish forever.

### **Connect, Collaborate, Conquer**

SPTE 2024 opens its doors to wholesalers, travel agencies, and online travel agencies (OTAs) looking to expand their horizons. Whether you're a seasoned expert or a newcomer, SPTE 2024 offers a platform to connect with like-minded professionals, collaborate on exciting ventures, and conquer new markets. The event is not just about business; it's about building lasting relationships that fuel growth and innovation.

### **Who can Register as a Buyer?**

Registrations are open to all wholesalers, travel agencies and OTAs that sell and package Pacific Island products. This is also open to those agencies that may be new to selling the Pacific Islands and are keen to explore opportunities to forge networks and business with tourism operators from the Pacific region.

### **What is the Registration Fee?**

You are provided **FREE** registration at SPTE 2024. Your participation will include:

- ✓ 2 Morning tea, 2 lunches and 2 afternoon tea;
- ✓ Invitation to the Welcome cocktail (3<sup>rd</sup> May) and Farewell cocktail (5<sup>th</sup> May);
- ✓ Up to 50 prescheduled appointments per delegate over 2 days with 10-minute appointment slots;
- ✓ Delegate registration pack including SPTE Guide, Appointment schedule etc.

**CLOSING DATE FOR REGISTRATION: MONDAY 1<sup>ST</sup> APRIL 2024**

Visit the South Pacific Tourism Exchange website: [www.sptexchange.org](http://www.sptexchange.org)

### **Please Read Instructions Carefully when Registering.**

To register and be a part of this great event, you only need to follow and complete the steps:

1. Click on the link, [www.sptexchange.org/buyers/](http://www.sptexchange.org/buyers/) complete and submit your registration.
2. Registration and Buyers biography information must be completed and submitted together. Please ensure to streamline your company biography to fifty (50) words. Registration to attend SPTE is subject to the approval by the SPTE Committee, who has the discretion to screen all incoming registrations. Registration to attend SPTE is subject to the approval by the SPTE Committee, who has the discretion to screen all incoming registrations.
3. Applicants must understand that all communication between themselves and the SPTE Secretariat are via emails which include updates on SPTE.
4. Should your email address change after you register, SPTE Secretariat must be informed of change immediately. To avoid non receipt of SPTE emails you should NOW adjust your email system to accept emails from [spte@spto.org](mailto:spte@spto.org)

### **Registration Payment Policy, Cancellation & Refund**

1. The SPTE Secretariat will come back to you by email within 4 days of receipt of your registration to provide your invoice and advise you on the deadline for your payment.
2. Due to limited spaces, you are recommended to make payment before the deadline date noted on your invoice.
3. Failure to do so will deem your registration invalid and this will be cancelled automatically. Securing your space as a Buyer is only confirmed upon receipt of payment.
4. 50% cancellation fee will apply if you cancel after the appointment schedule is open and 100% cancellation fee will apply if you cancel after the appointment schedule is close.
5. All payment can be made by credit card (Visa, MasterCard) cheque or online payment. All payment is made payable to the **PACIFIC TOURISM ORGANISATION** and will need to **make reference to your specific invoice number**, in order for the SPTE Secretariat to identify and receipt you for your payment. Save your receipt and print it for your reference and information.

### **Online Meeting Appointment with MARCOM Connect**

This will open from **Tuesday 2<sup>nd</sup> April 2024**. You will receive an email from the SPTE secretariat with your access codes to log in online to start making your appointments upon receipt of payment.

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## Accommodation

SPTO has secured discounted hotel rates for a three-night stay from May 3rd to May 6th. Below, you'll find the contact persons for each hotel, their respective rates, and website information for your convenience.

HOTELS	BEDDING CONFIGURATION	SPECIAL RATE (without b/fast)	Contact details	Website
HEXAGON INTERNATIONAL HOTEL	1 QUEEN BED	\$90 per night (single/double)	<b>Name:</b> Mary Ali <b>Ph:</b> +679 6720044 <b>Email:</b> maryali@hexagonfiji.com	<a href="http://www.hexagonfiji.com/">http://www.hexagonfiji.com/</a>
	1 QUEEN & 1 SINGLE BED	\$155 per night (single/double/twin)		
	1 QUEEN & 2 SINGLE BEDS	\$185 per night (3 to 4 pax)		
	1 QUEEN BED in master bedroom and 2 SINGLE BEDS in second bedroom	\$265 per night (3 to 4 pax)		
GRANDWEST VILLAS (80 rooms)	1 double bed	\$79.00 per night (2 pax)	<b>Name:</b> Julie Takala <b>Ph:</b> +679 6724833 <b>Email:</b> grandwestvillas@connect.com.fj	<a href="http://www.grandwestvillas.com">www.grandwestvillas.com</a>
	2 Single beds	\$79.00 per night (2 pax)		
	Main Bedroom: 1 Queen bed Lounge Area: 2 single beds	\$125 per night (4 pax)		
	1 Queen bed	\$125.00 per night (4 pax)		
	Main Master Bedroom: 1 Queen, 2nd Master bedroom: 2 single beds, Downstairs: Extra 1 single bed	<b>\$195.00</b> per night for 5 pax		
NALAGI HOTEL (30 rooms)	Inclusive of Buffet Breakfast	Single Occupant - \$240.00	<b>Name:</b> Oripa Tuinayau <b>Ph:</b> +679 7977015 <b>Email:</b> sales@nalagi-hotel.com	<a href="http://www.nalagi-hotel.com">www.nalagi-hotel.com</a>
CAPRICORN HOTEL (20 rooms)	Single/ Double	\$150.00 per night (2 pax)	<b>Name:</b> Rajnita <b>Ph:</b> +679 6720088 <b>Email:</b> capricorn@connect.com.fj	<a href="http://www.capricornfiji.com">www.capricornfiji.com</a>
Mecure Hotel (30 rooms)	MERCURE GUEST ROOM One Queen and one Single	Room Rate — Single room @ \$225.00 / Twin room @ \$260.00 per room per night	<b>Name:</b> Tima Raju <b>PH:</b> + 679 6722255 <b>Email:</b> h5930-rra@mercurenadi.com.fj	<a href="http://www.mecurenadi.com">www.mecurenadi.com</a>
	DELUXE ROOM – Two queen beds or one king bed or one queen and one single bed	Room Rates – Single room @ \$265.00 / Twin room @ \$300.00 per room per night		

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The Palms Fiji (30 rooms)	2 Queen Beds (2Adults & 2Children pax)	\$484.00	<b>Name:</b> Aseri Tikoimatuku <b>PH:</b> +(679) 6750 104 <b>Email:</b> <a href="mailto:reservations@thepalmsdenarau.co">reservations@thepalmsdenarau.co</a>	<a href="http://www.thepalmsdenarau.com">www.thepalmsdenarau.com</a>
	1 King Bed (2Adults pax)	\$648.00		
The Terraces (30 rooms)	1 Queen plus a tilt bed (3 adults or 2 adults and 2 children pax)	\$650.00	<b>Name:</b> Sahil Sharma <b>PH:</b> +679 675 0557 <b>Email:</b> <a href="mailto:reservations@theterracesfiji.com">reservations@theterracesfiji.com</a>	<a href="http://www.theterracesfiji.com">http://www.theterracesfiji.com</a>
	1 Queens & 1 King, or 1 Queens & 2 Single beds (maximum 4 people)	\$900.00		
Ramada Suites by Wyndham (30 rooms)	1 King size bed (2 adults)	\$243.50	<b>Email:</b> <a href="mailto:reservations@ramadawailoaloafiji.com">reservations@ramadawailoaloafiji.com</a> <b>Ph:</b> (679) 672 0370	<a href="https://ramadawailoaloafiji.com">https://ramadawailoaloafiji.com</a>
Tanoa International Hotel (30 rooms)	1 Queen size bed (2 adults with breakfast included)	\$299.00	<b>Email:</b> <a href="mailto:international@tanoahotels.com">international@tanoahotels.com</a> <b>Ph:</b> +679 672 0277	<a href="https://tanoainternationalhotel.com-fiji.com">https://tanoainternationalhotel.com-fiji.com</a>
Novotel Nadi (30 rooms)	1 Queen size bed (1 adult with breakfast included)	\$365.00	<b>Email:</b> <a href="mailto:reservations@novotelnadi.com.fj">reservations@novotelnadi.com.fj</a> <b>Ph:</b> +679 672 2000	<a href="https://novotelnadi.com-fiji.com">https://novotelnadi.com-fiji.com</a>

## TRANSFER SHUTTLE

Kindly inform the SPTE Secretariat of your finalised accommodation choice by April 5th, 2024, enabling us to arrange shuttle transport to and from the SPTE 2024 Venue during the event.

## Contact at the SPTE Secretariat

Your liaison with the SPTE Secretariat is Ms. Vindula Fernando and you may contact her for clarifications or enquiries on:

Email: [spte@spto.org](mailto:spte@spto.org) or [vfernando@spto.org](mailto:vfernando@spto.org)

Phone: +679 3304177

Visit the South Pacific Tourism Exchange website: [www.sptexchange.org](http://www.sptexchange.org)